



Project Manager Development Program – *NEW FOR 2017!*

Unit 5: Leadership

This course will assist early-career project managers to distinguish between leading and managing, develop techniques for motivating and negotiating solutions, managing change, and broaden their awareness ethical standards and professional responsibilities. Following successful completion of Module 5, participants will have the ability to:

- Identify the difference between leading and managing
- Describe the importance of communication in effective leadership
- Use techniques for motivating team members and negotiating solutions
- Explain ethical standards and professional responsibilities
- Defend the importance of teamwork
- Identify the basics of leadership tasks
- Recognize the role of the human resource function in organizations
- Identify coaching and mentoring opportunities
- Describe the importance of marketing and leaving customers satisfied through successful project closeout
- Explain how to effectively manage change
- Describe how to achieve a healthy balance between work and family

When

April 18, 2017
April 25, 2017
May 2, 2017
May 9, 2017
May 16, 2017
(Five-week course;
5:30-8:30pm each night)

Where

Construction Exchange Office
2660 William Street
Cheektowaga, NY 14227

Cost

\$250 (includes textbook)

About the Instructor:

Chris Wopperer has been active in the construction community for the past nine years. He returned to Thermal Foams, Inc after having served in the United States Marine Corp, where he held leadership positions. Chris has a masters degree in Organizational Leadership and is the Sales Manager for Thermal Foams, Inc.

Return form with check payment to the address below. Credit card payment can be faxed to (716) 875-4412.

Registrant Name(s):

1. _____ 3. _____
2. _____ 4. _____

Register for unit 5 – \$250 (includes textbook)

Register for all five units for a savings of \$100 - \$1,150 (includes textbooks)

Company: _____

Contact: _____ Phone: _____

Email: _____

Credit Card #(VS/MC): _____ Exp. Date: _____ Sec. Code: _____

Signature: _____ Amount Approved: _____