



# SEMINAR

## Save the Date for Upcoming Courses

Construction Exchange University seminars help members grow their businesses and be more competitive. Seminar attendees learn about topics that construction companies deal with daily and get connected with professionals that can help their company succeed.

Contact Cheryl Logan at [clogan@conexbuff.com](mailto:clogan@conexbuff.com) to register for a course. The course list can also be found on the Education tab of the Construction Exchange website at <https://conexbuff.com/education/>.

### Upcoming Courses

#### Drugs in the Workplace

Recognizing the Signs and Symptoms of Drugs at Work: What Employers Should Know.  
February 11<sup>th</sup>, 2020 – 8:30am to 9:30am – \$15 per person for members/\$30 for non-members

#### Good Faith Efforts – City of Buffalo

Learn the goals and requirements regarding Minority & Woman Business Enterprise subcontracting, workforce utilization & apprentice hours.

February 19<sup>th</sup>, 2020 – 8:30am to 9:30am – \$15 per person for members/\$30 for non-members

#### How to Find the Workers of Tomorrow Today, Tapping into the Student Workforce.

March 4<sup>th</sup>, 2020 - 8:30am to 9:30am - \$15 per person for members/\$30 for non-members

#### Mechanics Liens

March 11<sup>th</sup>, 2020 – 8:30am to 9:30am - \$15 per person for members/\$30 for non-members

#### Complying with M/WBE Participation Goals

March 18<sup>th</sup>, 2020 - 8:30am to 10:00am – \$15 per person for members/\$30 for non-members

#### B2Gnow/LCP Tracker – City of Buffalo

This seminar will provide an overview of both web-based programs and how they are used by both the City and the contractors.

March 25<sup>th</sup>, 2020 – 8:30am to 9:30am – \$15 per person for members/\$30 for non-members

#### Introduction to Blueprint Reading

April 6<sup>th</sup> – May 11<sup>th</sup>, 2020 – 5:00pm to 7:30pm for six Mondays - \$265 per person for members/\$530 for non-members

#### How Data Security & Privacy Laws Apply to my Business

Better understand what laws are applicable and what steps should be enacted to protect your company.

April 22<sup>nd</sup>, 2020 – 8:30am to 9:30am - \$15 per person for members/\$30 for non-members

#### M/WBE Certification – City of Buffalo

April 29<sup>th</sup>, 2020 – 8:30am to 9:30am - \$15 per person for members/\$30 for non-members

**CONTINUED ON BACK**

NYS Sales Tax and Use Taxation for the Construction Industry

May 6<sup>th</sup>, 2020 – 8:30am to 3:30pm - \$85 per person for members/\$170 for non-members  
Hilton Garden Inn – 4201 Genesee St. Cheektowaga, NY 14225

Bidding & Performing Prevailing Rate Work

May 20<sup>th</sup>, 2020 – 8:30am to 9:30am - \$15 per person for members/\$30 for non-members

Dispelling Myths: Employing Returning Citizens

Better understand how and why to tap into the re-entry workforce.

May 27<sup>th</sup>, 2020 - 8:30am to 9:30am - \$15 per person for members/\$30 for non-members

How and Why to Review Insurance Certifications

October 7<sup>th</sup>, 2020 – 8:30am to 10:00am – \$15 per person for members/\$30 for non-members

Change Orders & Claims Avoidance

October 14<sup>th</sup>, 2020 – 8:30am to 9:30am - \$15 per person for members/\$30 for non-members

Group Captives

November 11<sup>th</sup>, 2020 - 8:30am to 9:30am - \$15 per person for members/\$30 for non-members

**Registration Information**

Attendee	Course
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____
6. _____	_____
7. _____	_____
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Company: \_\_\_\_\_

Contact: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Credit Card #(VS/MC): \_\_\_\_\_ Exp. Date: \_\_\_\_\_ Sec. Code: \_\_\_\_\_

Signature: \_\_\_\_\_ Amount Approved: \_\_\_\_\_

***THANK YOU!***