Construction Exchange University seminars help members grow their businesses and be more competitive. Seminar attendees learn about topics that construction companies deal with daily and get connected with professionals that can help their company succeed.

Contact Cheryl Logan at clogan@conexbuff.com to register for a course. The course list can also be found on the Education tab of the Construction Exchange website at https://conexbuff.com/education/.

Upcoming Courses

**Drugs in the Workplace**
Recognizing the Signs and Symptoms of Drugs at Work: What Employers Should Know.
February 11th, 2020 – 8:30am to 9:30am – $15 per person for members/$30 for non-members

**Good Faith Efforts – City of Buffalo**
Learn the goals and requirements regarding Minority & Woman Business Enterprise subcontracting, workforce utilization & apprentice hours.
February 19th, 2020 – 8:30am to 9:30am – $15 per person for members/$30 for non-members

**How to Find the Workers of Tomorrow Today, Tapping into the Student Workforce.**
March 4th, 2020 - 8:30am to 9:30am - $15 per person for members/$30 for non-members

**Mechanics Liens**
March 11th, 2020 – 8:30am to 9:30am - $15 per person for members/$30 for non-members

**Complying with M/WBE Participation Goals**
March 18th, 2020 - 8:30am to 10:00am – $15 per person for members/$30 for non-members

**B2Gnow/LCP Tracker – City of Buffalo**
This seminar will provide an overview of both web-based programs and how they are used by both the City and the contractors.
March 25th, 2020 – 8:30am to 9:30am – $15 per person for members/$30 for non-members

**Introduction to Blueprint Reading**
April 6th – May 11th, 2020 – 5:00pm to 7:30pm for six Mondays - $265 per person for members/$530 for non-members

**How Data Security & Privacy Laws Apply to my Business**
Better understand what laws are applicable and what steps should be enacted to protect your company.
April 22nd, 2020 – 8:30am to 9:30am - $15 per person for members/$30 for non-members

**M/WBE Certification – City of Buffalo**
April 29th, 2020 – 8:30am to 9:30am - $15 per person for members/$30 for non-members

CONTINUED ON BACK
NYS Sales Tax and Use Taxation for the Construction Industry  
May 6th, 2020 – 8:30am to 3:30pm - $85 per person for members/$170 for non-members  
Hilton Garden Inn – 4201 Genesee St. Cheektowaga, NY 14225

**Bidding & Performing Prevailing Rate Work**  
May 20th, 2020 – 8:30am to 9:30am - $15 per person for members/$30 for non-members

**Dispelling Myths: Employing Returning Citizens**  
Better understand how and why to tap into the re-entry workforce.  
May 27th, 2020 - 8:30am to 9:30am - $15 per person for members/$30 for non-members

**How and Why to Review Insurance Certifications**  
October 7th, 2020 – 8:30am to 10:00am – $15 per person for members/$30 for non-members

**Change Orders & Claims Avoidance**  
October 14th, 2020 – 8:30am to 9:30am - $15 per person for members/$30 for non-members

**Group Captives**  
November 11th, 2020 - 8:30am to 9:30am - $15 per person for members/$30 for non-members

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**Registration Information**

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Contact: ________________________ Phone: _____________________________
Email: _____________________________________________________________
Credit Card #(VS/MC): ___________________________ Exp. Date: ____ Sec. Code: ______
Signature: ___________________________ Amount Approved: __________________

THANK YOU!