



# SEMINAR

## Surety Bonds: What Every Contractor Should Know

**WHEN:**

May 27, 2021  
8:30am Presentation  
12:00pm Conclusion

**WHERE:**

Construction Exchange  
Classroom  
2660 William St  
Buffalo, NY

**COST:**

\$30 per person (member)  
\$60 per person  
(nonmember)

Please return with payment to:

Construction Exchange  
2660 William Street  
Cheektowaga, NY 14227  
clogan@conexbuff.com  
Fax: (716) 875-4412

All contractors who want to undertake public work are required to provide bonds. The program we'll present will give attendees a basic knowledge of the product and, as importantly, how to qualify.

The objective of this program is to familiarize all participants with:

- What bonds are
- How they are used in construction
- Most importantly, what they must do to qualify

Presenter:

Nationally known speaker and writer Jack Dumpert brings forty years' experience to the class room. He's worked at every level of the surety bond business. He's been involved in bonding the construction of schools, hospitals, roads, bridges, airports, hockey arenas and rapid transit lines. He has taught the surety and fidelity bond portions of the state agent and broker licensing course at Canisius College and Bryant and Stratton Business Institute.

He's a past president of the Surety Association of Buffalo and a past Chairman of the Construction Exchange of Buffalo and Western New York where he now serves on the advisory council.

Articles he has written have been published in several trade journals.

He's a graduate of Canisius College and holds a MBA from the University of Buffalo.

Jack's classes are known for their vitality and vivacity. Here's what some previous attendees have said:

- "Entertaining, Exuberant, Enlightening."
- "Interesting and informative."
- "Best CE instructor that I have ever had. No kidding!"

And in 1988, he was a contestant on Jeopardy!

### Registration Information

Attendees

1. \_\_\_\_\_ 3. \_\_\_\_\_

2. \_\_\_\_\_ 4. \_\_\_\_\_

Company: \_\_\_\_\_

Contact: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Credit Card #(VS/MC): \_\_\_\_\_ Exp. \_\_\_\_\_ Sec. \_\_\_\_\_  
Date: \_\_\_\_\_ Code: \_\_\_\_\_

Signature: \_\_\_\_\_ Amount Approved: \_\_\_\_\_

**THANK YOU!**